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Some Good News

Over the last few weeks there has been a noticeable increase in the level of enquiries across the range of services we provide. One of the most encouraging factors is that the site tanker fleet is now almost all out on customer's premises. These site tankers are nearly always used as temporary storage when a site is being prepared prior to building work commencing. It follows that the more storage tankers at work means more work in the future for a whole range of other activities.

Mystery Picture



The answer to last month's question is shown above in its final form and it still is not obvious, is it? In fact, this machine could be described as a 'Fire Engine"! It carries a special powder which would be needed should fire break out at the customer's factory. The on-board compressor would blow the contents over the fire in a very short space of time. It works on the same principal as a crash tender at an airport. This vehicle again demonstrates our ability to design and manufacture specialist vehicles to suit our customers' special needs.

New Customer



Although we do have a very extensive customer base, there are of course many companies where we have previously done no business at all. However, by gradually demonstrating our efficiency at a modest level such as the supply of spare parts, progressing to fitting a replacement power pack, we have now been able to supply a new tanker to meet this customer's very specific requirements. It was supplied with our ultra effective noise attenuating power pack and the tanker was painted in our own paintshop.

New Maintenance Service

We are now carrying out check-ups for customers who bring their tankers in to us once a year for a thorough check and pressure test if required. This should be of considerable interest to operators who do not have their own facilities and have to rely on local workshops who are probably inexperienced in powder tanker operation. We are also offering this service to be carried out on the customer's premises if required. For more information please contact **Alan on 07855 690955.**

Blowers

In addition to the **Truckstar** blower described last month, we also can offer the **Wade** range of blowers as a less expensive alternative to the **Holmes** blowers, although they too are available if required.

Tipping Tanker Fatality

It is now widely known that a fatal accident recently occurred whilst a tanker was being tipped prior to discharge. Although the fundamental reason for the accident was operator errors, it has highlighted the potential for a similar accident to take place. Although the operator should be standing by the controls when the tank is being raised, it is usually possible to start the tipping operation and then to walk away to carry out other operations. (In this case the rear stabilizing legs had not been lowered prior to the tank starting to lift.) Sometimes a push button system is used and sometimes the control lever is held in the tip position with a strap. This obviously has the potential to lead to a serious accident and we are able to offer various options to ensure that:

- a) the tank cannot tip until the landing legs are lowered and
- b) the operator has to be by the control valve when it is being operated.

For more details on these systems and any other points relating to the whole question of safe operation of tipping tankers, please contact either **Ian on 07976639733** or **Alan on 07855 960955**.

Special Fabrications

As an example of some of the specialist work we undertake, we have recently constructed an enclosure to protect the Adblue when it is being put into the vehicle. We have noticed that this operation is often carried out in the open, but it is essential that no water enters the system, so filling in the rain is potentially very serious. For more details of this enclosure please contact **Jeff Morris on 07813 642006**.

Tankers for Sale

Due to the current problems in the building industry in particular, our hire fleet is much quieter than normal, although we are pleased to say that activity is increasing at the moment. Nevertheless, we thought it would be a good opportunity to list all the types of tanker which we would be prepared to sell if required. This could be an opportunity to acquire a very highly specified modern tanker.

All tankers are bottom discharge.

Year 2002

40m³. FFB. Perkins or Yanmar .GHH CS 80. Acoustic enclosure.

Year 2003

40m³. Spitzer or FFB. Perkins. GHH CS80. Acoustic enclosure.

Year 2004

40m³. Spitzer or FFB. Perkins. GHH CS 80. Acoustic enclosure.

Miscellaneous

We have a selection of older tankers of various makes for sale, most of which have a power pack and enclosure. These are available at very much reduced prices.

All the tankers offered for sale have double hose carriers, plastic tool box, current MOT and pressure test certificates.

For more about these tankers please ring Ian on 07976 839733.